

# MBS

Member of the Manpower group

Outsourcing specialist Manpower Business Solutions (MBS) puts your career on the right track with a permanent contract, challenging jobs and training opportunities, and an inspirational working environment. Ready to join our rapidly growing team?

For SonyStyle, one of our major customers situated in Zaventem, MBS is looking for a German Sales Advisor.

## GERMAN SALES AGENT (M/F)

### **Responsibilities:**

- Handles pre-determined target numbers of inbound and/or outbound calls and contacts. These calls can be generated by predictive dialer systems.
- Introduces the product or service correctly to the prospect and provides any additional, requested information.
- Obtains a successful conclusion to the call by means of commercial arguments or adaptation of the offer where appropriate.
- Records orders and outcomes of customer contacts via program systems and ensures that all such data captured is accurate and correct
- Meets clear and changing targets, such as minimum quantity telephone contacts and call duration time.
- Responds efficiently on incoming customer requests through different media (phone, fax, mail, e-mail).
- Follows up on own open orders until invoicing, and contribute to team open order follow-up upon request

### **Profile:**

- German: excellent – English is a must
- A perfect level of written skills
- Problem solver with commercial feeling
- Excellent communication skills
- Immune for stress
- Good knowledge of MS Office

### **Offer:**

Manpower Business Solutions offers you a long term contract in an international and innovative environment; an attractive salary package: basic salary + bonus system and meal vouchers.